

Founded in 1988 by cable operating companies, Cable Television Laboratories, Inc. (CableLabs) is an award winning non-profit research and development consortium dedicated to pursuing new cable telecommunications technologies.

Tomorrow's cable industry will look nothing like it does today. It can't. The world is changing rapidly with broadband moving beyond traditional screens and devices. To keep pace with consumer demand for fully personalized content when, where and how they want it, cable must constantly exceed those demands. In fact, it must invent desire for new products long before the public even knows it can't live without them. And CableLabs is at the vanguard of this revolution, fueling cable's new drive with creativity and innovation. Come join the revolution. Located just minutes from Boulder, Colorado, our laboratories in Louisville are state of the art.

## **Opportunity**

As a Principal Strategic Analyst on the Strategic Assessment team, you will have the unique opportunity to learn and influence how the cable industry operates across a wide range of services. This role will allow you to apply your thorough understanding of analytical techniques to the cable business, and will give you the opportunity to apply your management and presentation skills with staff and cable executives from around the world.

## **Responsibilities**

You will be responsible for leading and performing strategic analysis of consumer and business products and services in the cable and telecommunications industries, with a focus on competitive assessments, cost assessments, market assessments, and technology trend assessments. The analysis work will include management of internal and consulting resources as well as individual contributions toward development of business cases, including estimating financial returns through discounted cash flow analysis of potential or existing businesses, and including analysis of competitive position and possible competitive reactions. You will also be required to work with and lead virtual teams composed of CableLabs and Cable industry subject matter experts to collect and synthesize information in support of your analysis work. You will be required to present your findings to audiences of senior cable executives and engineers.

Specific areas of expertise should include competitive research and analysis, financial modeling, securities analysis, and technology analysis. Product experience with service providers or equipment vendors in the areas of wireless services, wireline consumer and business data services, voice services, hosted application services, video services, social networking services, gaming services, and/or home automation services is a plus.

## **Qualifications**

- Bachelor degree in Engineering, CS, Applied Math, Operations Research, Physics, Economics, or Business Administration; MBA required.
- 8+ years' experience in telecommunications, cable services, engineering, software, strategy, corporate development, product management, competitive analysis, or a related field.
- Strong analytical skills and excellent written and verbal communication skills.

- Ability to write clear and concise reports; ability to support assertions with data and with logical and defensible explanations.
- A passion for answering “why” questions is an absolute requirement.
- Experience in analysis of large data sets is a plus.
- Experience that includes the design, deployment, management of, or operation of telecommunications products and services is a plus.
- Experience in the development of detailed models in Microsoft Excel is a plus.
- Willing to travel 30% of your working hours.

***Do you meet these requirements? Do you have a yearning for learning, the resilience to adapt to an ever-changing technical landscape, and a penchant for challenges?*** If so, please send your resume, summary of related experience, and salary requirements to [resumes@cablelabs.com](mailto:resumes@cablelabs.com). Please reference in the subject line Principal Strategic Analyst when applying.

CableLabs offers a competitive salary with excellent benefits and rewards. For more information on this position and CableLabs in general, please visit our website at [www.cablelabs.com](http://www.cablelabs.com). EOE.